



H & H Environmental

April 27, 2020

The Honorable Patrick K. Ryan
Ulster County Executive
244 Fair Street
Kingston, New York 12401

Dear Government Leaders,

I am reaching out as an Ulster County business owner. We appreciate all the efforts that have been, and continue to be, made by federal, state, and local governments to support those who are struggling economically at this time due to the Covid 19 pandemic. However, I am worried it is not enough and more needs to be done.

I noticed that Industrial Development Agencies (IDAs) throughout the region have mobilized to supplement the recovery efforts currently underway in nearby counties. Specifically, I see the Orange County IDA has established a \$500,000 loan fund to support small businesses beyond whatever is coming from Washington. They've also hosted webinars to help businesses apply SBA programs. Why has Ulster County's IDA not taken similar measures?

The economic fallout from this pandemic is unprecedented and it will take action by all levels of government to help us get out from underneath it. This includes IDAs which are important players in county economic development. Clearly the current leadership of the Ulster County IDA is not interested in mobilizing his organization in this way and this will limit the County's ability to restore economic security. I think the legislature should appoint new leadership that will allow the organization to work more closely and cooperatively with the County government as it responds to our current economic crisis. Please put in leaders who take these things seriously and do it NOW before it's too late!

Sincerely,

Kevin Hinchey
H&H Environmental Construction and Consulting
Kevin J. Hinchey – President/CEO
1-888-250-6653



INTERIOR | EXTERIOR SIGNAGE | DONOR RECOGNITION

Timely Signs

April 28, 2020

Dear County Executive Ryan,

Timely Signs has been a part of the Ulster County business landscape for more than 48 years, two generations strong, through good times and bad. These past few weeks have been especially difficult for us as we have had to furlough long-time employees and make other significant adjustments. This is clearly a time like no other for small businesses in Ulster County. Our economy is suffering a terrible loss right now.

It is in light of the current dire situation in our local economy that I write to you with a request that Ulster County Government show the people of Ulster County that you are committed to supporting our efforts and bringing back our small businesses to profitability.

Of concern is the current attitude of the Ulster County IDA leadership, which would appear to be anti-business. With several critical development projects on the horizon, I believe it is imperative that the IDA leadership do everything in its power to offer incentives to these businesses, to ensure that they build in Ulster County. Since tourism is the number one driver of our local economy, I strongly request that the IDA offer maximum incentives to those developers who are proposing to build hotels and resorts. Unless we work with them, they will simply decide to go elsewhere.

It's time for the IDA leadership to return the administrative function of their organization to the Ulster County Department of Economic Development. That would promote a much more strategically aligned organization, that would once again work cooperatively with the County Executive and the County Legislature.

I look forward to your response.

If you have any questions, please do not hesitate to contact me.

Sincerely,

Paul Beichert
President

April 27, 2020

Viking Industries Inc.
PO Box 249
New Paltz, NY 12561

Ulster County Executive Pat Ryan
Ulster County Chair of the Legislature David Donaldson
Ulster County Office Building
244 Fair St.
Kingston, NY 12401

Gentlemen:

I have been an Ulster County business owner since 1973 who along with many other UC businesses has been affected by the COVID-19 pandemic. I appreciate the efforts underway by our federal, state and local governments to support businesses like mine who are struggling to stay open but I'm worried it's not enough and I believe more needs to be done.

I have read that Industrial Development Agencies throughout the region have mobilized to supplement the recovery efforts currently underway in nearby counties. Specifically, I see the Orange County IDA has established a \$500,000 loan fund to support small businesses beyond whatever aid is coming from Washington. They've also hosted webinars to help businesses apply to the SBA programs. I understand that the Ulster County's IDA has not taken similar measures, can you explain to me why they have not?

By his inaction, it is apparent that the current leader of the Ulster County IDA is not interested in mobilizing his organization in this way which will seriously limit the County's ability to restore economic security. I ask that the legislature appoint new leadership that will allow the organization to work more closely and cooperatively with the County government as it responds to our current economic crisis. Please install leaders who take these things seriously and do it NOW before it's too late!

Sincerely,



Richard C. Croce
Vice President

I'm writing as a business owner in Ulster County who has been affected by the COVID-19 pandemic. I appreciate the efforts underway by our federal, state and local governments to support small businesses like mine who are struggling to stay open due to the current economic circumstances, but I'm worried it's not enough.

I noticed that Industrial Development Agencies (IDAs) throughout the region have mobilized to supplement the recovery efforts currently underway in nearby counties. Specifically, I see the Orange County IDA has established a \$500,000 loan fund to support small businesses beyond whatever is coming from Washington. They've also implemented webinars to help businesses apply SBA programs. I am curious as to why Ulster County's IDA has not taken similar actions?

The effect on the economy from this pandemic will be unprecedented and it will take action by all levels of government to help us get out from underneath it. This includes IDAs which are important players in county economic development. Clearly the current leadership of the Ulster County IDA is not interested in mobilizing his organization in this way and this will unfortunately, limit the County's ability to restore economic security, which is more important now more than ever. I think new leadership should be appointed that will allow the organization to work more closely and cooperatively with the County government as it responds to our current economic crisis. I implore you as a small business owner to put in leaders who take these things seriously and do it NOW before it's too late!

Regards,

John F. Murphy
Broker/Owner
Murphy Realty Group
304 Wall Street
Kingston, NY 12401

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Sharon Farley
Murphy Realty Group
Sales Manager
<http://www.murphyrealtygrp.com/>
Licensed Associate Real Estate Broker
Office (845) 338-5252
Fax (845) 338-2388
Cell (845) 453-0685



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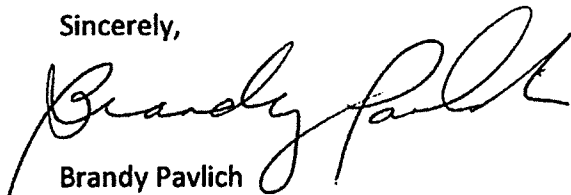
April 28, 2020

Dear Chairman Donaldson,

I'm writing as a business owner in Ulster County who has been affected by the COVID-19 pandemic. I appreciate the efforts underway by our federal, state and local governments to support businesses like mine who are either closed or struggling to stay open due to the current economic circumstances. However, I am worried it is not enough and more needs to be done.

The economic fallout from this pandemic is unprecedented and it will take action by all levels of government to help us get out from underneath it. This includes IDAs which are important players in county economic development. The current leadership of the Ulster County IDA appears not to be interested in mobilizing this organization in this way and thus will limit the County's ability to restore economic security. I think the legislature should make changes that will allow the organization to work more closely and cooperatively with the Ulster County government as it responds to our current economic crisis. Please ensure that the organization has the leadership who will take these things seriously and do it NOW before it's too late!

Sincerely,



Brandy Pavlich
President

cc: Ulster County Executive Pat Ryan

Dear Chairman Donaldson,

Dear County Executive Ryan,

I have been a small business owner in Ulster County for several years now, through good times and bad. These past few weeks have been especially difficult for me as we have had to furlough long-time employees and make other significant adjustments. This is clearly a time like no other for small businesses in Ulster County. Our economy is suffering

It is in light of the current dire situation in our local economy that I write to you with a request that Ulster County Government show the people of Ulster County that you are committed to supporting our efforts and bringing back our small businesses to profitability.

Of concern is the current attitude of the Ulster County IDA leadership, which would appear to be anti-business. With several very exciting and promising development projects on the horizon, I believe it is imperative that the IDA leadership do all in its power to offer incentives to these businesses, ensuring that they build in Ulster County. Since tourism is the number one driver of our local economy, I strongly request that the IDA offer maximum incentives to those developers who are proposing to build hotels and resorts.

I also believe that it is time for the IDA leadership to return the administrative function of their organization to the Ulster County Department of Economic Development. That would promote a much more strategically aligned organization, that would once again work cooperatively with the County Executive and the County Legislature.

I look forward to your response.

If you have any questions, please do not hesitate to contact me.

**Ian Horowitz, President
J&A Roofing Co.
3 Carendon Avenue,
Kingston NY 12401**



April 27, 2020

Dear Chairman Donaldson,

I appreciate the efforts underway by our federal, state and local governments to support local businesses who are struggling due to the current economic circumstances due to the Covid 19 pandemic, but it's not enough and more needs to be done.

The economic fallout from this pandemic is unprecedented and it will take action by all levels of government to help us get out from underneath it. This includes our own Ulster County IDA which is important to our county's economic development. Clearly the current leadership of the Ulster County IDA is not doing enough. I urge the county legislature to encourage the IDA leadership to work more closely and cooperatively with the County government as it responds to our current economic crisis and if they refuse then new leadership should be appointed. There is not a moment to lose. Please act now.

Sincerely,

Donald Verity
Kingston Market Manager

cc: Ulster County Executive Pat Ryan

Alex Stier

Shokan Enterprises, Inc

Home Plate Deli & Caterers - Kingston

Ollives Country Store & Café - Shokan

04/05/2020

Dear Chairman Donaldson,

As you might be aware, My wife and I are business owners in Ulster County who have been drastically affected by the Covid-19 pandemic.

We appreciate the assistance an efforts of our County Government Agencies & the programs through the State & Federal Departments in support of business owners & employees.

As we struggle to survive while being deemed essential businesses, we are keenly aware of the action that must be taken in regards to the Ulster County IDA working in tandem with the County Legislature & County Executive's staff to plan and implement programs for economic development that is sorely needed.

We ask you to examine the leadership of the IDA as we are constantly being examined & inspected, ie: (we are required to complete 27 permits to operate). All we want are serious business people in serious positions. Many of us work upwards of 80 hrs per week, and at this unprecedented time, we, the small business community are the ones that are donating food and money to keep the economy and our neighbors fed.

Please do what is necessary to have leaders that will work for the best results in Ulster County. We are a great County, but in need of cooperating leaders.

Thank you,



Alex and Denise Stier

Cc: U.C. Executive Pat Ryan



212 FAIR STREET
KINGSTON, NY 12401

P: 845-331-3600
F: 845-334-9465

INFO@GAGNONCPA.COM
WWW.GAGNONCPA.COM

April 27, 2020

RE: Ulster County IDA leadership and structure

Dear Chairman Donaldson and County Executive Ryan,

I am the owner of a small family business Ulster County for over forty-five years, through good times and bad. These past few weeks have been especially difficult for me and my staff as we have had to adjust to providing free additional business advice to my business clients as well as furloughing an employee. This is a first for our family and we have never experienced a time like this as well any other for small businesses in Ulster County we assist. Our local economy is suffering.

It is in light of the current dire situation in our local economy that I write to you with a request that Ulster County Government show the people of Ulster County that you are committed to supporting our efforts and bringing back our small businesses to profitability. I believe the IDA leadership should return the administrative function of their organization to the Ulster County Department of Economic Development and have accountability here locally. It would provide a better strategic alignment within the county and enhance cooperation to both the county executive and the county legislature.

Of concern is the current attitude of the Ulster County IDA leadership, which would appear to be anti-business. There are several promising development projects on the horizon, I believe the IDA leadership needs to everything possible to offer incentives to these businesses, ensuring that they build in Ulster County. Since tourism is the number one driver of our local economy, I strongly request that the IDA offer maximum incentives to those developers who are proposing to build hotels and resorts.

I look forward to your response. If you have any questions, please do not hesitate to contact me at 845.331.3600 or david@gagnoncpa.com

Thank you for your consideration,

A handwritten signature in black ink, appearing to read 'David Gagnon', is written over a horizontal line.

David Gagnon, CPA

Dear County Executive Ryan
Dear Chairman Donaldson,

I am writing as a business owner in Ulster County who has been affected by the COVID-19 pandemic. I appreciate the efforts underway by our federal, state and local governments to support businesses like mine who are struggling to stay open due to the current economic circumstances, but I'm worried it's not enough and more needs to be done.

The economic fallout from this pandemic is unprecedented and it will take action by all levels of government to help us get out from underneath it. This includes IDAs which are important players in county economic development. Clearly the current leadership of the Ulster County IDA is not interested in mobilizing this organization in this way and this will limit the County's ability to restore economic security. I think the legislature should appoint new leadership that will allow the organization to work more closely and cooperatively with the County government as it responds to our current economic crisis. Please put in leaders who take these things seriously and do it NOW before it's too late!

Sincerely,

Juan Perez Ventura
Auto Tech
518 Albany Avenue
Kingston, NY

**Everett Motors
18 Wrentham Street
Kingston NY 12401**

I'm an Ulster County business owner who has been affected by the COVID-19 pandemic. I appreciate the efforts underway by our federal, state and local governments to support businesses like mine who are struggling to stay open due to the current economic circumstances, but I'm worried it's not enough and more needs to be done.

I've seen that Industrial Development Agencies (IDAs) throughout the region have mobilized to supplement the recovery efforts currently underway in nearby counties. Specifically, I see the Orange County IDA has established a \$500,000 loan fund to support small businesses beyond whatever is coming from Washington. They've also hosted webinars to help businesses apply SBA programs. Why has Ulster County's IDA not taken similar measures?

The economic fallout from this pandemic is unprecedented and it will take action by all levels of government to help us get out from underneath it. This includes IDAs which are important players in county economic development. Clearly the current leadership of the Ulster County IDA is not interested in mobilizing his organization in this way and this will limit the County's ability to restore economic security. I think the legislature should appoint new leadership that will allow the organization to work more closely and cooperatively with the County government as it responds to our current economic crisis. Please put in leaders who take these things seriously and do it NOW before it's too late!

Thank you!

Robert Everett
Everett Motors
18 Wrentham Street
Kingston NY 12401

4/25/20

Dear Chairman Donaldson,

I'm writing as a business owner in Ulster County who has been affected by the COVID-19 pandemic. I appreciate the efforts underway by our federal, state and local governments to support businesses like mine who are struggling to stay open due to the current economic circumstances, but I'm worried it's not enough and more needs to be done.

The economic fallout from this pandemic is unprecedented and it will take action by all levels of government to help us get out from underneath it. This includes IDAs which are important players in county economic development. Clearly the current leadership of the Ulster County IDA is not interested in mobilizing this organization in this way and this will limit the County's ability to restore economic security. I think the legislature should appoint new leadership that will allow the organization to work more closely and cooperatively with the County government as it responds to our current economic crisis. Please put in leaders who take these things seriously and do it NOW before it's too late!

cc: Ulster County Executive Pat Ryan



Louis Roberti
Roberti Automotive
550 Albany, Kingston

Francis P. Flynn
CERTIFIED PUBLIC ACCOUNTANT

45 Pine Grove Ave. #214 Kingston, NY 12401

Phone (845) 340-7999 Fax (845) 340-7998

www.frankflynncpa.com

April 27, 2020

Hon. David B. Donaldson, Chairman
Ulster County Legislature
244 Fair Street
Kingston, NY 12401

Re: Ulster County IDA

Dear Chairman Donaldson,

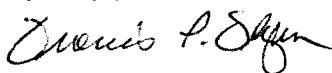
I rarely write to political leaders, but in this instance, I must make an exception. I am a small business owner in Kingston for over twenty years and have seen good times and bad. However, these past few weeks have been especially difficult, not just for me, my business and family, but for my fellow business owners and clients. It is unprecedented and there is no playbook to follow in the current economic calamity as you might expect if our situation was a result of war, recession or a banking crisis. Therefore, more than ever we all have to work together to ensure our very survival and must use every tool available to us.

This is the role for which government is uniquely designed, to lead and to marshal our resources for the common interest. That is why it is so bitterly disappointing that the Ulster County IDA leadership is so anti-business and not embracing the many economic development opportunities that are on the horizon, but would rather take hard positions on what they will not consider at a time when it is vitally important to consider every opportunity.

It is time for the IDA leadership to return to its administrative function and be a partner to our elected political leaders and the business community in the spirit in which it was created and served for so many years.

I thank you for your time and wish you well as you work on our behalf to create a bright future for our community.

Very truly yours,



Francis P Flynn

Dear Chairman Donaldson,
Dear County Executive Ryan,

I am a small business owner in Ulster County and have been supporting local business for nearly two decades. I have been here through good times and bad. These past few weeks have been especially difficult for me and my team. We have been working to support our clients, but with this unnecessary forced closure of businesses and requirements pushed down from the state, we have seen business dwindle drastically. This is clearly a time like no other for small businesses in Ulster County and NY State. Our economy is suffering and therefore our communities are suffering.

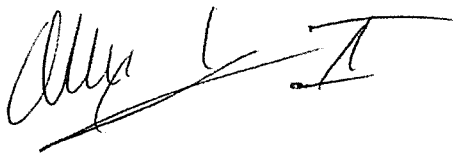
It is in light of the current dire situation in our local economy that I write to you with a request that Ulster County Government show the people of Ulster County that you are committed to supporting our efforts and bringing back our small businesses to profitability.

Of concern is the current attitude of the Ulster County IDA leadership, which would appear to be anti-business. With several very exciting and promising development projects on the horizon, I believe it is imperative that the IDA leadership do all in its power to offer incentives to these businesses, ensuring that they build in Ulster County. Since tourism is the number one driver of our local economy, I strongly request that the IDA offer maximum incentives to those developers who are proposing to build hotels and resorts. As a local IT support company, we can assist and support all of the businesses and grow our strength in the community.

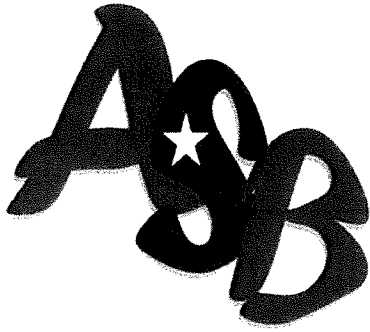
I also believe that it is time for the IDA leadership to return the administrative function of their organization to the Ulster County Department of Economic Development. That would promote a much more strategically aligned organization, that would once again work cooperatively with the County Executive and the County Legislature.

I look forward to your response. If you have questions please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read 'Alex Ibarra', with a long horizontal flourish extending to the right.

Alex Ibarra
CEO
Hudson River Technologies, Inc.
845-340-4870
aibarra@hrt.bz



ASB Promo & Print LLC

John H. Burlingham

Office: 845.338.5722

Cell: 845.706.9247

jburlingham@americanbus.com

Independent Contractor For



April 27, 2020

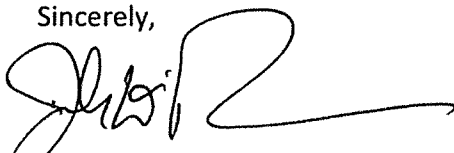
Dear Chairman Donaldson,

I'm writing as a business owner in Ulster County who has been affected by the COVID-19 pandemic. I appreciate the efforts underway by our federal, state and local governments to support businesses like mine who are struggling to stay open due to the current economic circumstances, but I'm worried it's not enough and more needs to be done.

The economic fallout from this pandemic is unprecedented and it will take action by all levels of government to help us get out from underneath it. This includes IDAs which are important players in county economic development. Clearly the current leadership of the Ulster County IDA is not interested in mobilizing this organization in this way and this will limit the County's ability to restore economic security. I think the legislature should appoint new leadership that will allow the organization to work more closely and cooperatively with the County government as it responds to our current economic crisis. Please put in leaders who take these things seriously and do it NOW before it's too late!

cc: Ulster County Executive Pat Ryan

Sincerely,



John H. Burlingham



L.T. BEGNAL MOTOR Co., INC.
129 STATE ROUTE 28
KINGSTON, NY 12401
(845) 331-JEEP
WWW.BEGNALMOTORS.COM

April 24, 2020

Dear Chairman Donaldson,

Dear County Executive Ryan,

I have been a small business owner in Ulster County for over 40 years, through good times and bad. These past few weeks have been especially difficult for me as we have had to furlough long-time employees and make other significant adjustments. This is clearly a time like no other for small businesses in Ulster County. Our economy is suffering

It is in light of the current dire situation in our local economy that I write to you with a request that Ulster County Government show the people of Ulster County that you are committed to supporting our efforts and bringing back our small businesses to profitability.

Of concern is the current attitude of the Ulster County IDA leadership, which would appear to be anti-business. With several very exciting and promising development projects on the horizon, I believe it is imperative that the IDA leadership do all in its power to offer incentives to these businesses, ensuring that they build in Ulster County. Since tourism is the number one driver of our local economy, I strongly request that the IDA offer maximum incentives to those developers who are proposing to build hotels and resorts.

I also believe that it is time for the IDA leadership to return the administrative function of their organization to the Ulster County Department of Economic Development. That would promote a much more strategically aligned organization, that would once again work cooperatively with the County Executive and the County Legislature.

I look forward to your response. If you have any questions, please do not hesitate to contact me.

Sincerely,



Lawrence F. Begnal

ACADEMY GENERAL INSURANCE
A.G.I. AGENCY INC.
237 FAIR STREET – P.O. BOX 3386
KINGSTON, NY 12401
845-338-5510
FAX# 845-338-2488

April 27, 2020

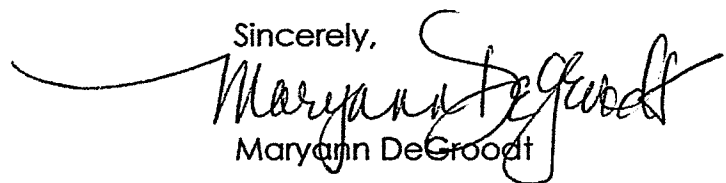
Dear County Executive Ryan & Chairman Donaldson;

I am writing as a business owner you both know here on Fair Street who has been opened throughout this time since the COVID-19 pandemic. I must say I've seen many around our community step up to the plate and help out others here in Ulster County. I appreciate the efforts of everyone in our federal, state and local government.

However I truly am worried about others here in our area who cannot recover from this pandemic....the financial burdens and loss of income in the present and upcoming months are devastating. I personally have lost hundreds of dollars every week, due to no food traffic here on Fair Street. The closing of DMV has cost us a few hundred dollars this past few weeks....it will end up causing us personally almost \$5,000 during this crisis and that's not taking future forecasting into consideration.

I truly have not heard from any member of our current IDA, nor do I know if they have contacted any of my fellow business owners? I know in the past we've had a very strong IDA & I truly don't know how they can do a job if their not interested in the businesses struggling now. Are they past business owners? Have they ever owned a business, and if not how are they deciding for businesses. I'm asking for you and our legislature and you to please respond to our needs now, appoint those who can make a difference. We businesses need people who can both respond to us now and be there when we need them in the future. We need STRONG leaders.

Sincerely,


Maryann DeGroot



HUDSON VALLEY
FINANCIAL ADVISORS, LLC.

DANIEL D. GAGNON
DAVID A. GAGNON
PAUL R. CONTE
FINANCIAL ADVISORS

212 FAIR STREET
KINGSTON, NY 12401
P: 845-331-3600
F: 845-334-9465

EMAIL
DANIEL.GAGNON@CETERAFS.COM
DAVID.GAGNON@CETERAFS.COM
PAUL.CONTE@CETERAFS.COM

Dear County Executive Ryan,

We have been small business owners in Ulster County for several years now, through good times and bad. These past few weeks have been especially difficult for us as we have had to furlough long-time employees and make other significant adjustments. This is clearly a time like no other for small businesses in Ulster County. Our economy is suffering.

It is in light of the current dire situation in our local economy that I write to you with a request that Ulster County Government show the people of Ulster County that you are committed to supporting our efforts and bringing back our small businesses to profitability.

Of concern is the current attitude of the Ulster County IDA leadership, which would appear to be anti-business. With several very exciting and promising development projects on the horizon, I believe it is imperative that the IDA leadership do all in its power to offer incentives to these businesses, ensuring that they build in Ulster County. Since tourism is the number one driver of our local economy, I strongly request that the IDA offer maximum incentives to those developers who are proposing to build hotels and resorts.

I also believe that it is time for the IDA leadership to return the administrative function of their organization to the Ulster County Department of Economic Development. That would promote a much more strategically aligned organization, that would once again work cooperatively with the County Executive and the County Legislature.

I look forward to your response.

If you have any questions, please do not hesitate to contact me 845-331-3600.

Daniel D Gagnon
Partner
Hudson Valley Financial Advisors LLC

Patrick,

In my humble opinion you and your office are doing a fine job during this crisis. This comes from a guy who throws compliments around as easily as he does manhole covers. Just ask your father!

It has come to my attention that IDA Chair Randall Leverette has made his intention clear that he will not consider IDA assistance for any development project that includes housing of any type.

This stance places several important projects in jeopardy.

I served on the IDA board for six years. Our Chair was founding member Al Ford. His position, and mine, was that anyone that is willing to invest in Ulster County warrants consideration.

I urge you and the legislature to reorganize the IDA to include open minded members.

Respectfully submitted,

Gene Gruner

ERG/yb

Eugene R. Gruner

NYS Licensed General R.E. Appraiser

183 Pearl Street – Kingston, NY 12401

(845) 339-3896

“Appraising Hudson Valley Commercial Real Estate for 30 Years”

KEVIN DEGROODT ELECTRIC & REFRIGERATION, LLC
58 NORMA CT.
KINGSTON, NY 12401
(845) 338-3749 PHONE
(845) 338-2488 FAX
(845)399-0088 CELL
EMAIL: STORMKATRINA@YAHOO.COM

4/27/20

Dear County Executive Ryan and Chairman Donaldson,

I have had a small business in Ulster County since 2002. My business has been deemed an essential business through this pandemic, but has been slowed drastically due to the financial and economic burden placed on my customers. I have lost thousands of dollars in the last couple months because people are afraid to follow through with projects not knowing how long their jobs will be put on hold or will they have one to go back to. I am worried about the loss of income and financial strain placed on small businesses in our community.

Unfortunately, our IDA here in Ulster County has not stepped up to the plate like our neighboring counties. Orange County for example has established a loan fund to support local small business in addition to the efforts coming from Washington. They also have webinars to help people apply for the SBA loans. It seems like our IDA members are asleep behind the wheel. We need strong leadership behind the IDA in order to withstand the devastating fallout from this pandemic now and in the upcoming months. I hope our legislature can see this lack of leadership behind the IDA and can make the changes needed to help our community through this difficult time.

Sincerely,

A handwritten signature in black ink, appearing to read "Kevin Degroodt", with a long, sweeping horizontal stroke extending to the right.

KEVIN DEGROODT